# HOW TO EMBARK OUR VALUE CHAIN FOR MATERIAL EFFICIENCY ? THE EXAMPLE OF CO<sub>2</sub> EMISSIONS

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# SAINT-GOBAIN

### **PAST PRESENTATIONS AT WMF**

### Material efficiency KPIs

#### **KPIs** Description Material value in the product / material value used in Buy-to-use production % of recycled materials Weight of recycled / total weight of materials in new product Use Weight of materials effectively recycled / total weight of Less End-of-life recycling materials Total energy consumption to produce the product Energy Product lifetime Total lifetime of the product, from completion to waste Resale price Resale price after Y years / initial price (Y is industry specific) Weight of new or innovative materials / total weight of % of innovative materials materials Use Product performance vs. Performance measurement of the product key functions vs. Smart weiaht weight er Overall product usage % of the time the product is used relatively to its full capacity

Source: WMF & Arthur D. Little analysis







KPI focused and implemented at Company level, but....

# HOW TO EMBARK THE WHOLE VALUE CHAIN ?







- How to align a whole value chain on common KPI's ?
- How to develop tools that allow a value chain to speak the same language at the same time ?
- The increasing importance to have reliable and actionable data
- How to « push » the whole value chain to « adopt » that language ?





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### **CLAIMS FOR CARBON REDUCTION IN B&C**



How to make sure that each target is "feeding" each other

*I*ATERIALS

SAINT-GOBAIN

## WHAT DOES IT MEAN FOR SAINT-GOBAIN ?

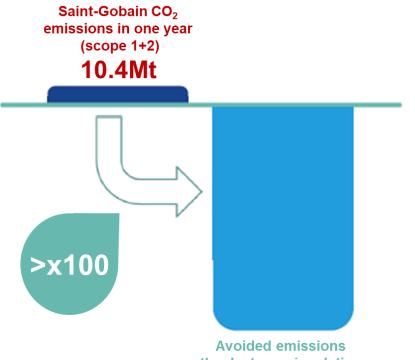


### In our solutions offering

- Offer the best low-CO<sub>2</sub> and sustainable solutions in our markets
- Enable our customers to decarbonize their processes



# **OUR PRODUCTS HELP OUR CUSTOMERS TO DECARBONIZE**



Avoided emissions thanks to our insulation solutions sold in a year<sup>1</sup>

### Example of Glass wool

A typical ISOVER glass wool product has amortized the CO<sub>2</sub> emitted in its production, transport & disposal just **3 months** after installation





Eclaz Glass +20% energy efficiency +10% thermal insulation +10% solar gain



**External thermal insulation 30%** heating savings Gain of up to **3** energy classes





### A COMMON LANGUAGE BASED ON LCA

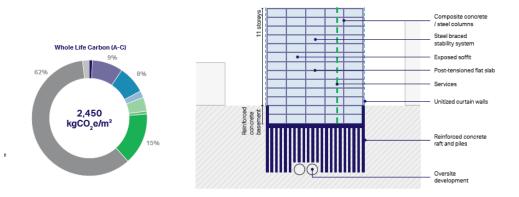
CASE STUDY 01

Office building, London, UK





		PRODUCT	CONSTRUCTION	U	SE	END OF LIFE	EMISSIONS	BEYOND LIFE
		A1-A3	A4-A5	B1-B5	B6-B7	С	kgCO <sub>2</sub> /m <sup>2</sup>	D
<b>BUILDING LAYERS</b>	Structure Foundation, load-bearing							
	Skin Windows, roof, insulations							
	Space Plan Interior finishes							
	Services Mechanical, electrical, plumbing							
	<b>Stuff</b> (optional) Furniture & appliances							
	Building carbon emissions							
	Carbon compensation Removals and offset							



Case Study 01		Building Stages								
Whole life carbon emissions kgCO <sub>3</sub> e/m <sup>2</sup>		Product	Construction	Use		End of life	A-C	Beyond Life		
		A1-A3	A4-A5	B1-B5	B6-B7	с	Emissions	D		
Ş	Substructure - RICS Level 1 Foundations, Lowest floor slab	36	2.5	0		1.1	39	-5.1		
	Structure - RICS Level 2.1 - 2.4 Load-bearing, floors & roof	204	6.0	6		3.0	219	-48.0		
	Skin – RICS Level 2.5 – 2.6 Windows and external doors	100	0.5	94		0.2	195	-56.0		
g layers	Space Plan - RICS Level 2.7 - 2.8 Partitions	16	0.1	16		0.1	32	-1.0		
Building	Space Plan – RICS Level 3 Rinishes	23	0.2	23		0.0	46	-0.1		
õ	Stuff – RICS Level 4 Furniture & Appliances	5	0.0	10		0.0	15	-1.4		
	Services - RICS Level 5 Mechanical, Electrical, Plumbing	120	0.5	240	1,512	1.4	1,873	-18.7		
	Site emissions (A5) Waste, electricity; fuel		30				30			
Embodied carbon emissions		503	40	388		6	937	-130		
Operational carbon emissions					1,512		1,512			
Building carbon emissions		503	40	388	1,512	6	2,449	-130		



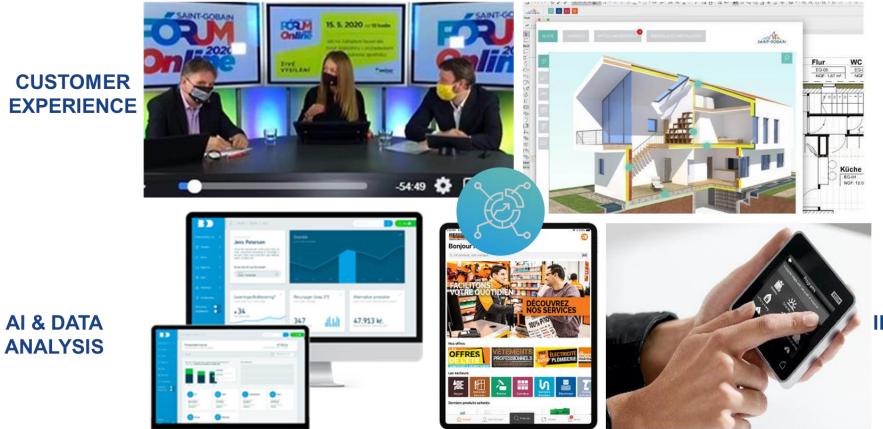




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# **DIGITAL AS A CHANGE BOOSTER FOR MATERIAL EFFICIENCY**



BIM

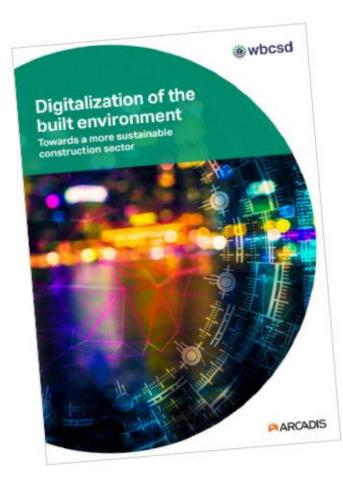


INTEGRATED SUPPLY CHAIN





## **BUT MANY CHALLENGES TO HAVE THE FULL DIGITAL TWIN**





#### Harmonization

Create harmonization to facilitate information exchange, increase mutual understanding and stimulate scaling digitalization in the constructions sector.



#### Facilitate collaboration

Encourage platform collaboration to co-create innovations, exchange relevant information flows, support collaboration and harmonization.



#### Support capacity building

Support capacity building by stimulating education and awareness. Develop knowledge and share open source data about the built environment.



#### Provide resources to scale

Provide resources to experiment with, to test and scale digitalization. Use regulations and compliance systems to create a level playing field for scaling promising digital developments.



#### Change procurement to foster innovation

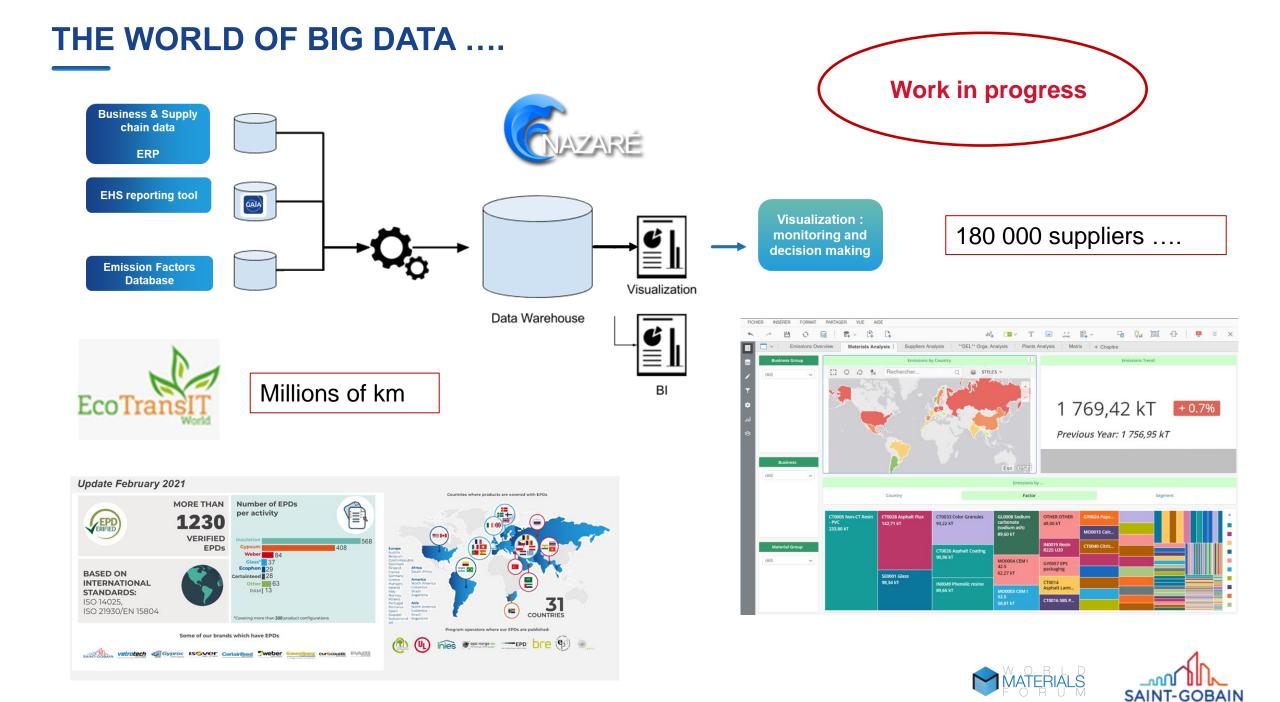
Procurement strategies traditionally are risk-based and award low prices and tight planning. Procurement needs to foster innovation and stimulate cross sectoral collaborations.





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### AT A LEVEL OF A COMPANY

### Engage all our suppliers

Reduce

emissions

from

transport

### Levers

- Responsible purchasing charter
- SBT approach adoption
- Data transparency
- Benchmarking, selection criteria

#### Levers

- Optimize logistics
- Improve fuel efficiency
- Use decarbonized fuels
- Replace road by rail & water







### Leverage our impact on the value chain





1. Natural Gas Vehicle

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### **BEYOND THE ACTION OF A COMPANY**

# Relevant KPI's and data can feed

- Regulation (E+C regulation for buildings, public purchasing...)
- Sustainable finance TCFD, taxonomy, green bonds, ....
- Standardisation (LCA, ...) •

### Material efficiency KPIs

**KPIs** 

• How to disclose (CDP, ...)







Source: WMF & Arthur D. Little analysis