



**IVANHOE MINES**  
NEW HORIZONS



# An Electrifying World

**Materials efficiency and  
value creation in the  
supply chain**

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Nancy, June 2019



# Cautionary statement

Certain statements in this presentation constitute “forward-looking statements” or “forward-looking information” within the meaning of applicable securities laws. Such statements involve known and unknown risks, uncertainties and other factors, which may cause actual results, performance or achievements of Clean TeQ Holdings Limited, Ivanhoe Mines Ltd., the Clean TeQ Sunrise Project (“Sunrise”, the “Project” or the “Sunrise Project”), or industry results, to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements or information. Such statements can be identified by the use of words such as “may”, “would”, “could”, “will”, “intend”, “expect”, “believe”, “plan”, “anticipate”, “estimate”, “scheduled”, “forecast”, “predict” and other similar terminology, or state that certain actions, events or results “may”, “could”, “would”, “might” or “will” be taken, occur or be achieved. These statements reflect the Company’s current expectations regarding future events, performance and results, and speak only as of the date of this presentation.

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In addition, all disclosure in this presentation related to the results of the Sunrise Project’s Definitive Feasibility Study (the “DFS”) announced on June 25, 2018, constitute forward-looking statements and forward-looking information. The forward-looking statements includes metal price assumptions, cash flow forecasts, projected capital and operating costs, metal recoveries, mine life and production rates, and the financial results of the DFS. These include statements regarding the Sunrise Project IRR; the Project’s NPV (as well as all other before and after taxation NPV calculations); life of mine revenue; average annual EBITDA; capital cost; average C1 operating cash costs before and after by-product credits; proposed mining plans and methods, the negotiation and execution of offtake agreements, a mine life estimate; project payback period; the expected number of people to be employed at the Project during both construction and operations and the availability and development of water, electricity and other infrastructure for the Sunrise Project, as well as the indicative project schedule.

Readers are cautioned that actual results may vary from those presented.

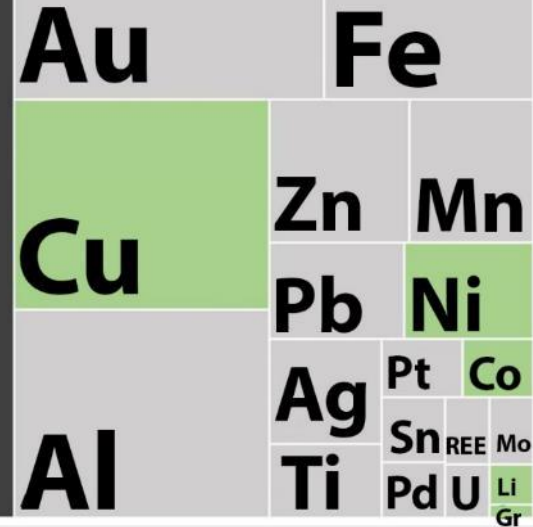
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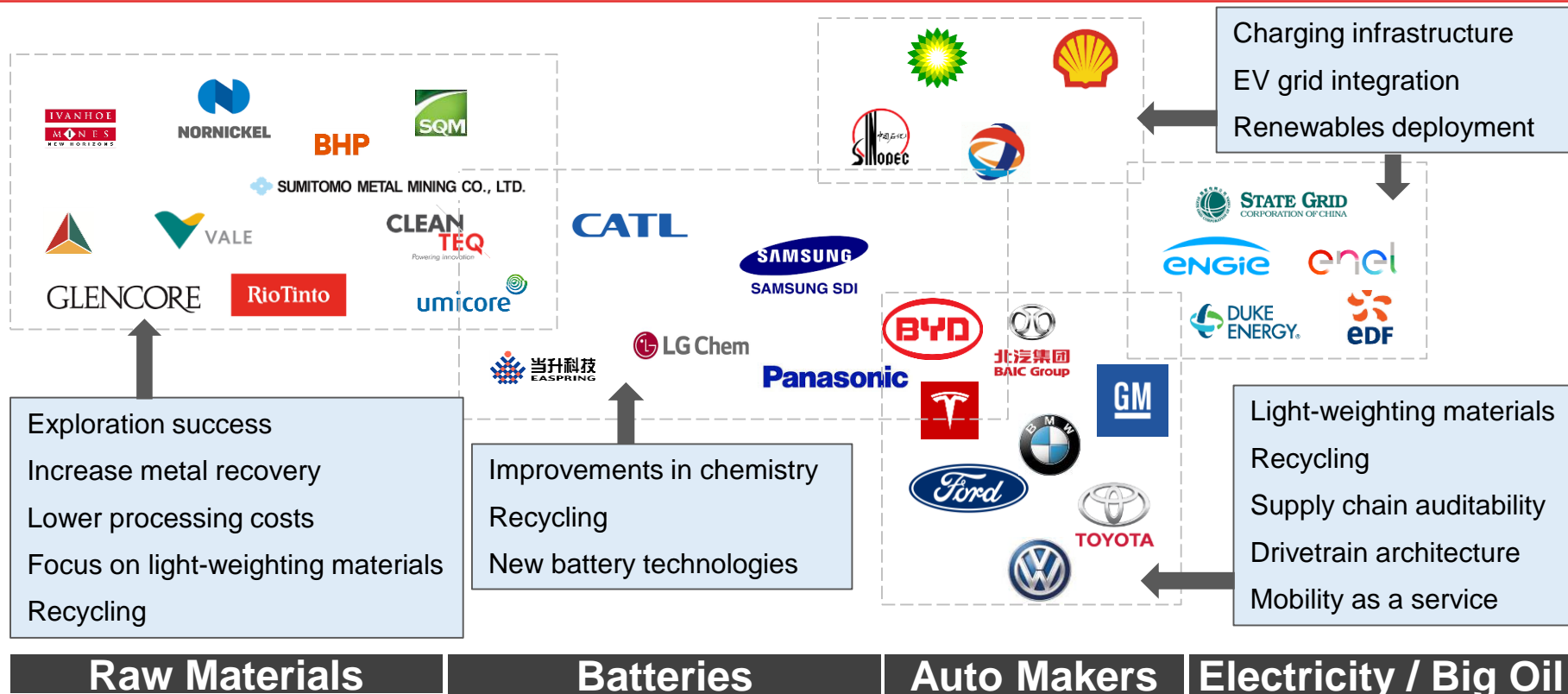
# We need to use metals efficiently

Oil



Note: Area represents the global sales value of the commodity at today's prices

# Areas for efficiency in materials use



# Supply chain problems are emerging



## Pressure builds on mining industry over supply chains

FINANCIAL TIMES May 2019

## Exclusive: Tesla expects global shortage of electric vehicle battery minerals -sources

REUTERS May 2019

## Audi Delays First Electric Car Due To Battery Shortage

Übergizmo April 2019

## LME to ban metal tainted by child labor or corruption

REUTERS April 2019

## EV battery maker LG Chem sues SK Innovation, alleges trade secret theft

REUTERS April 2019

# New modern mines are needed such as Sunrise... but it takes time

## SUNRISE



**High-value products:** 'direct to sulphate' technology, to by-pass intermediates

**Light-weighting:** scandium for next-generation aerospace and automotive alloys

**Recycling:** Recover secondary metals using the same facility

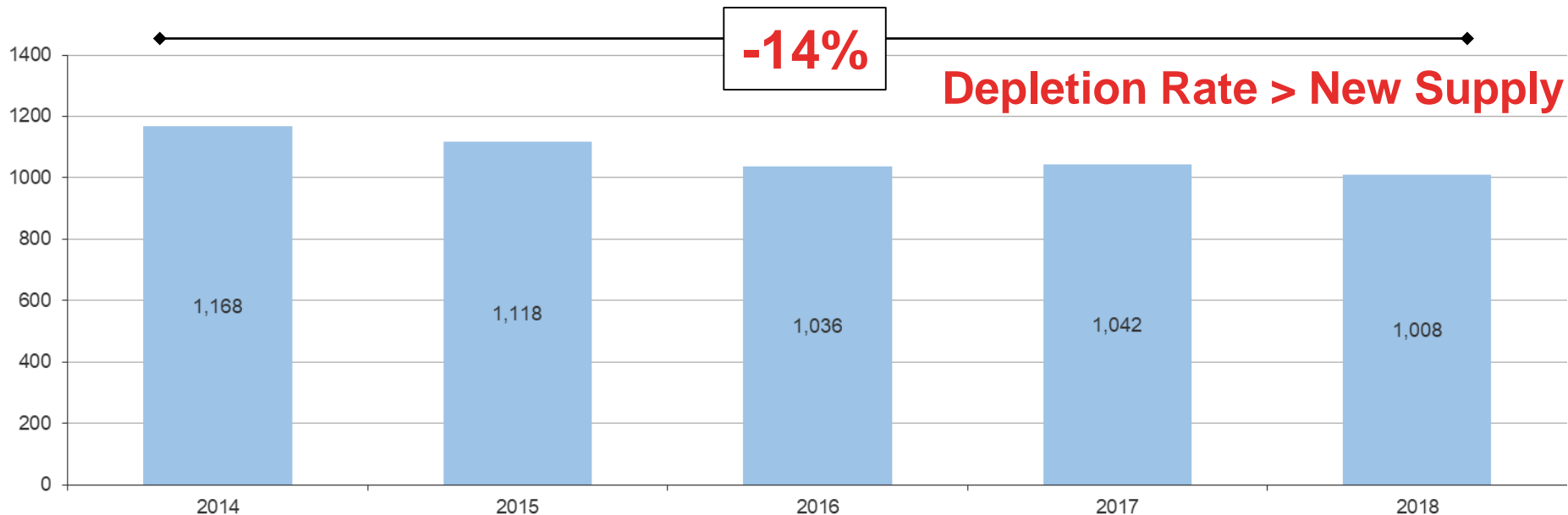
**Reliability:** Long-life, low cost operation focused on chemical processing

**Reputation:** Auditability and small environmental footprint

**Location:** Established mining jurisdiction in Australia close to Asian markets

# Battery metals – mine development takes time

## Global Class 1 Nickel Production ('000t) 2014 to 2018



# Substitution risk for raw materials



**OEM outsourcing of battery development shifts risk to the auto industry (at least until the technology matures)**

**Cobalt thrifting in NCM811 and NCA cathodes comes with risk**

**Not all materials can be easily substituted**

**Replacing cobalt with too much nickel improves energy density but at the expense of stability**

# Recycling battery metals



- Regulations will require auto OEMs to take back spent batteries (see China)
- There are low recycling rates for lithium ion batteries today
- Recycling will be a local activity (transporting batteries is expensive)
- We can build a new generation of mines that can also recycle spent cathode
- Chemical separation is well understood; the cost of mechanical separation is the challenge

# Cooperation in the supply chain (1)



**The world's first bespoke mining operation  
for the auto and battery industries**

- Clean TeQ's early engagement with the battery industry identified ion exchange as the best process for producing battery-grade nickel and cobalt sulphate
- Avoids production of intermediate feedstocks (mixed precipitates) that require additional processing
- Removes expensive reagents and increases recoveries through the metal extraction circuit = less waste
- Auto industry has identified scandium as a key for light-weighting initiatives

# Cooperation in the supply chain (2)



**Practical grid-scale solutions being deployed  
with China State Grid**

- VRB Energy provides grid-scale energy storage solutions using vanadium redox flow batteries
- Recognises the inherent limitations to using lithium chemistries for grid-scale applications
- Redox batteries can be discharged over an almost unlimited number of charge and discharge cycles – 25+ year lifecycle with no degradation in all climates
- Vanadium electrolyte easily recyclable and retains its value at end of life – more stable and safer