



## Use of multi skilled research for new materials and processes

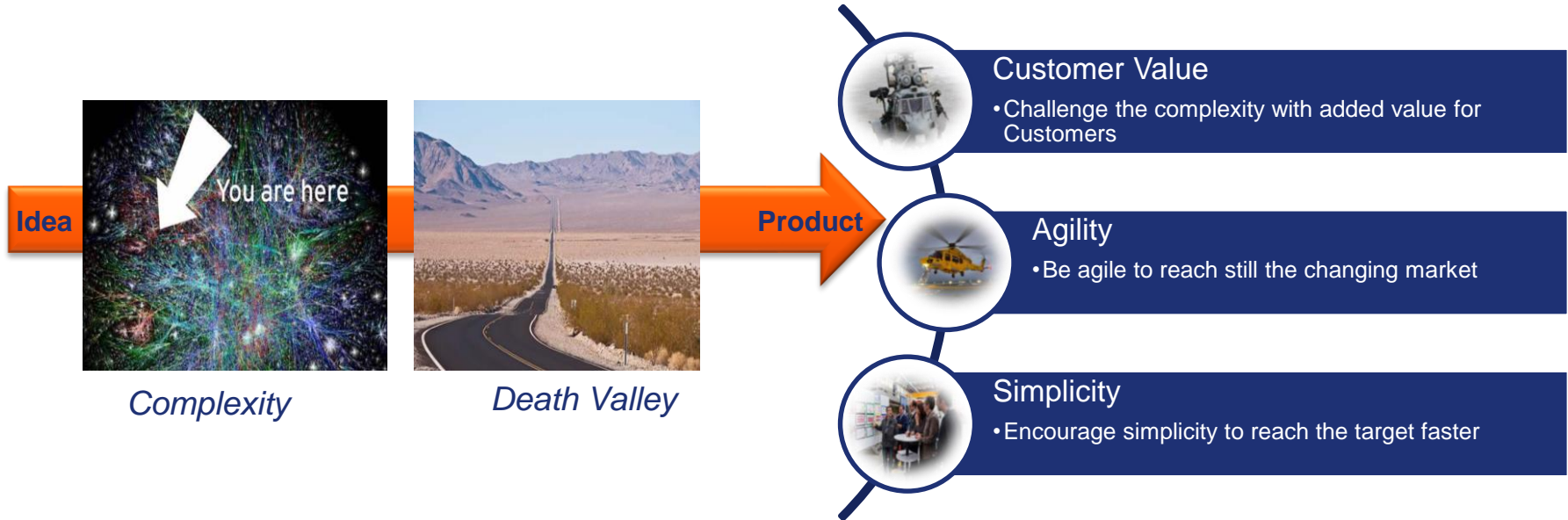
*Guillaume Faury*

*President & CEO of Airbus Helicopters*

# Constraints of Aviation Innovation



# From Idea to Product, an obstructed valley...



# What is the the key to success?

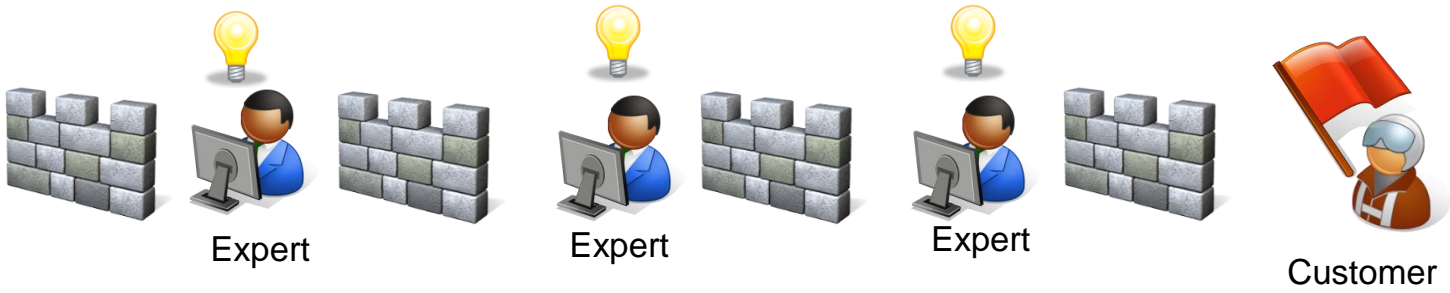


**Flexibility** Loyalty  
High Standards Passion  
**Performance** Excellence  
Reliability **Integrity** Confidence  
**Predictability** Agility Teamwork  
The Right Solution Efficiency Support



# Innovation and disruptive ideas - need smart organizations

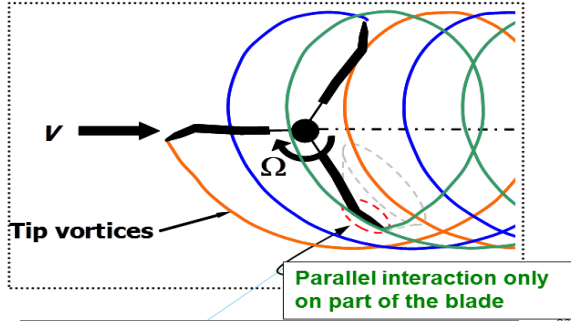
**Silo**



**Plateau**



# Example Blue Edge™



Concept



Prototype

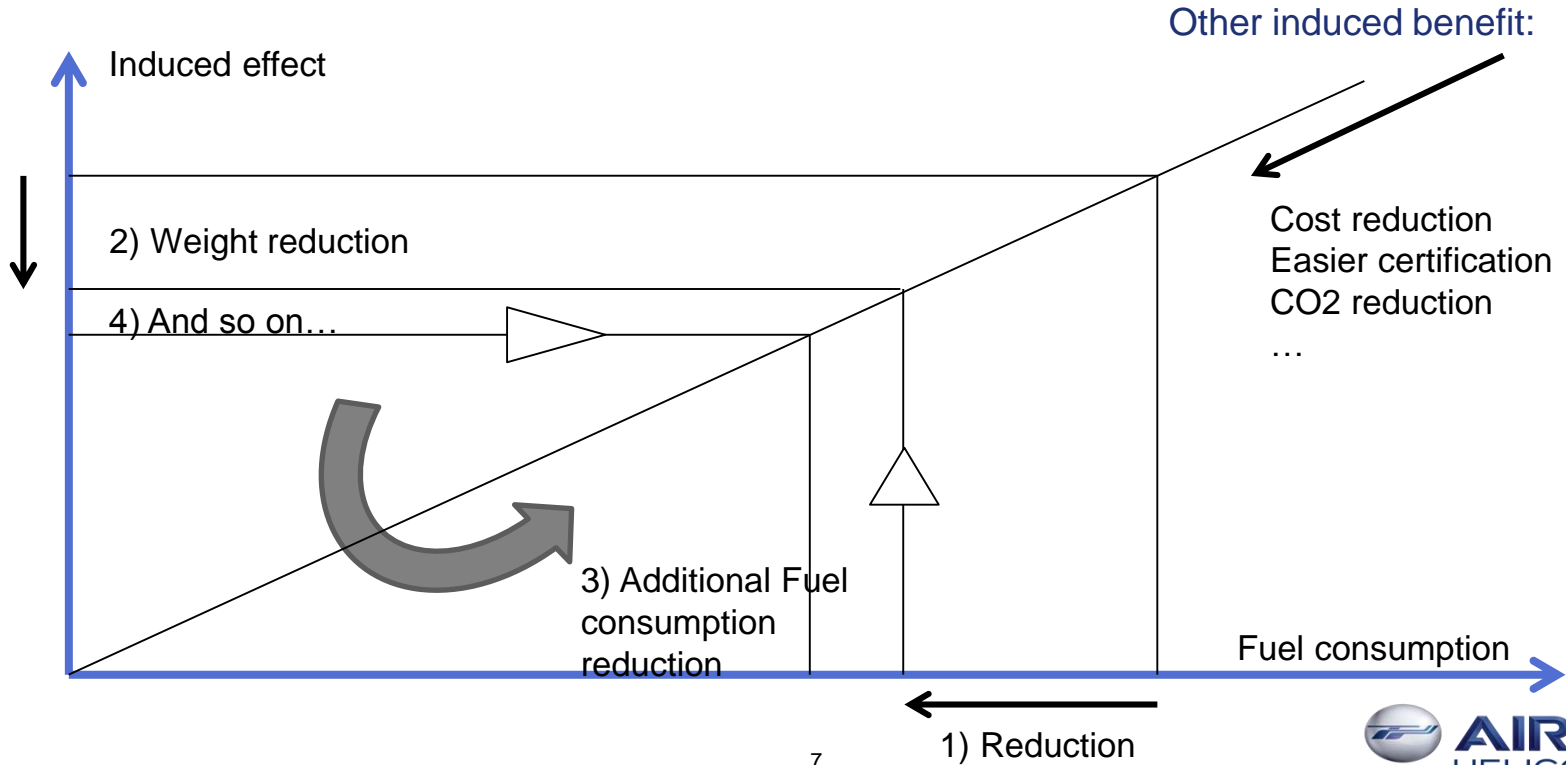


Product

Fuel consumption reduction 15 to 20%  
Acoustic footprint reduced by half

# And more...the "Virtuous Circle":

when you gain on a factor, you can gain also on others factors...



# Other example of multi skilled research for materials and processes breakthrough

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# High Pulse Power (HPP) Processes

## Topic

Metallic part forming, crimping or welding by electromagnetic force generated by electrical discharge through a coil

## Added value for customers

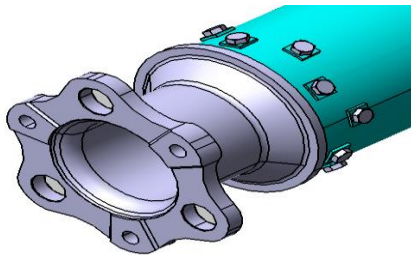
Cost competitiveness (RC)

Green

## Multi-skill challenge

Parts specifications / Design to manufacturing / Stress / Definition HPP mean to specific aeronautical parts

Before



Shaft flange: conventional

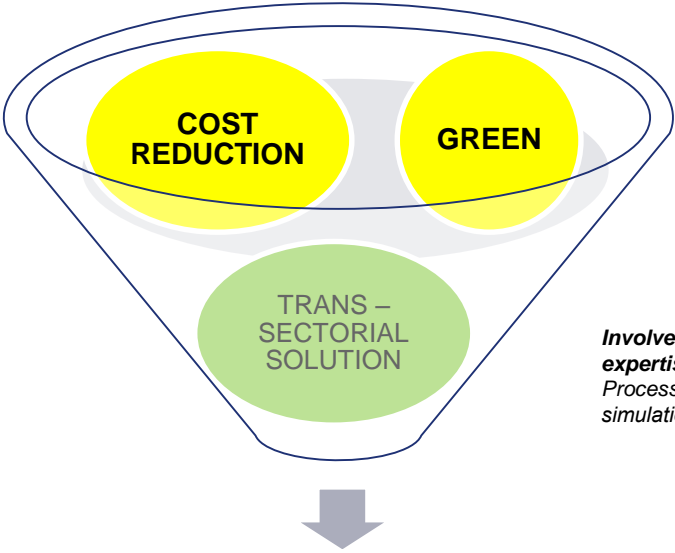


After

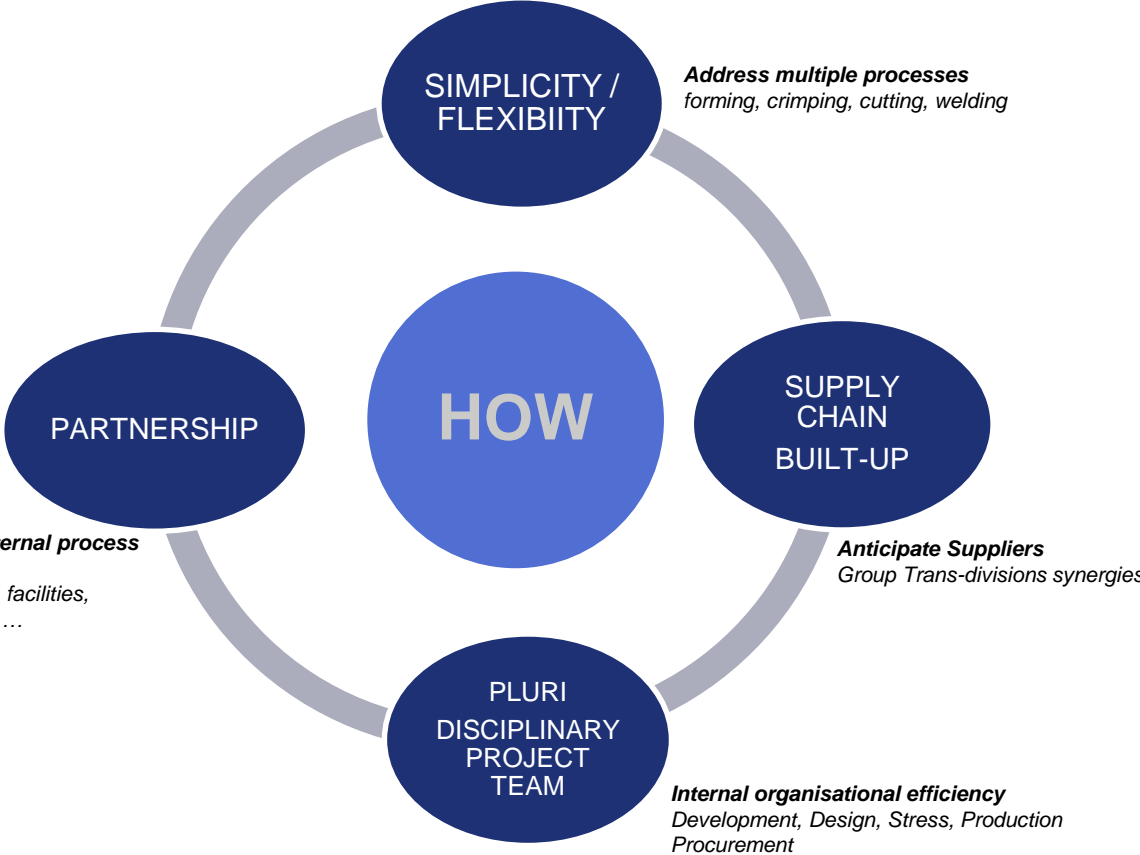


Shaft flange: HPP welding

# HPP: From Innovation Thinking to Implementation



High Pulse Power (HPP) Processes



*Involve external process expertise:  
Processing, facilities, simulations ...*

*Address multiple processes forming, crimping, cutting, welding*

*Anticipate Suppliers Group Trans-divisions synergies*

*Internal organisational efficiency Development, Design, Stress, Production Procurement*